Worker Cooperatives

History, Discussion, and Toolkit

https://coopguide.org



Agenda

- Cooperative History
- <u>Definition</u>
- <u>Patronage</u>
- <u>Democratic Workplace</u>
- Governance



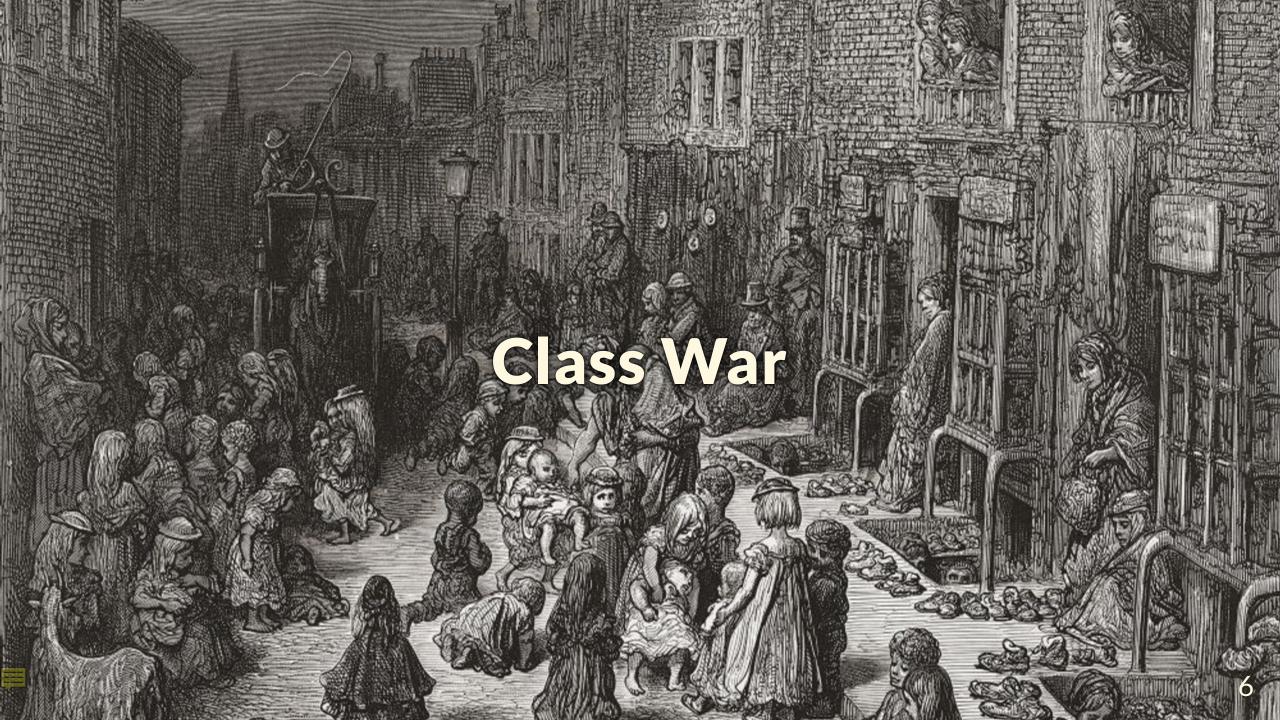


Familiarity



Cooperative History













Definition

A cooperative is an autonomous association of persons united voluntarily to meet their common economic, social and cultural needs and aspirations through a jointlyowned and democraticallycontrolled enterprise.

The 7 Cooperative Principles

- 1 Voluntary and Open Membership
- 2 Democratic Member Control
- 3 Members' Economic Participation
- 4 Autonomy and Independence
- 5 Education, Training and Information
- **6** Cooperation Among Cooperatives
- 7 Concern for Community



1:

The Enterprise



Power





Jeff Parr

" Co-ops require knowing business: accounting, reviewing contracts... all the business stuff.

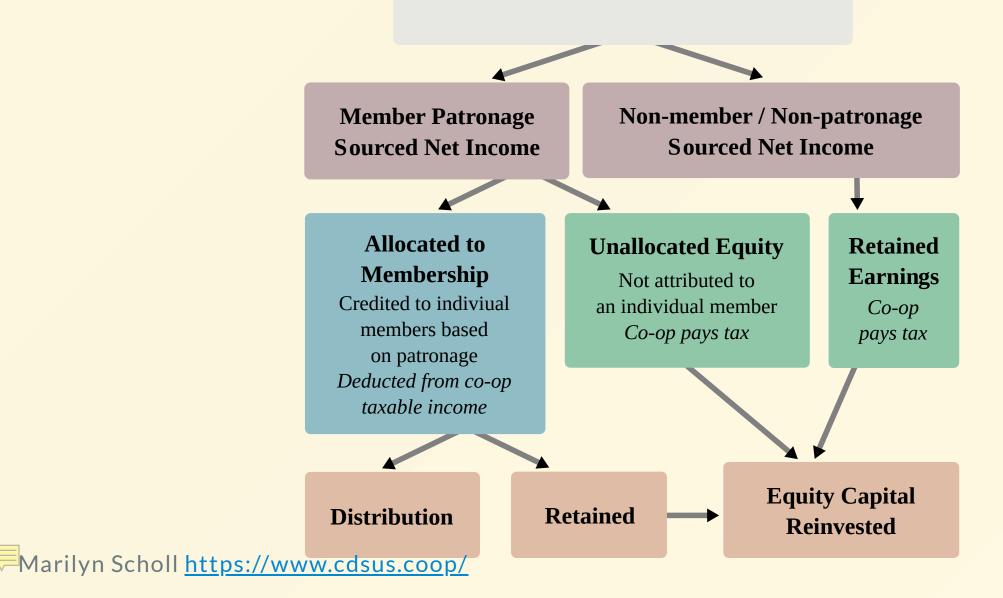
Missing that knowledge can make these topics uncomfortable. Your co-op lives or dies based on your how you respond as a group.

Co-op developers, vendors, and technical assistance from peers can help build that knowledge.

Patronage



Net Income



Democratic Workplace





Rae Bonfanti

" You might ask how much time to expect to spend on co-op duties.

There's no getting around it. If you aren't handling business today, taking on co-op tasks will be a transition.

We managed our time with committees, where a smaller set of members handles one concern, then report to the board.

Operations

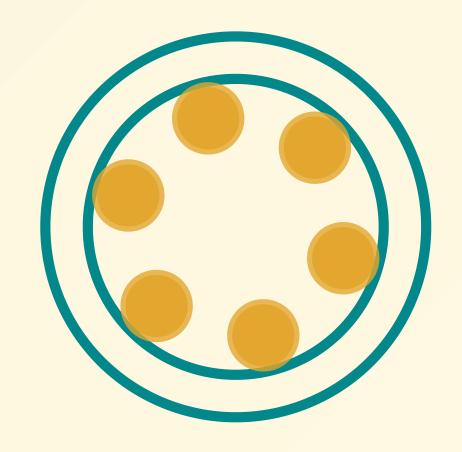
Governance sets strategic vision and policies

Management handles day-to-day operations and implements policy

Source: USFWC

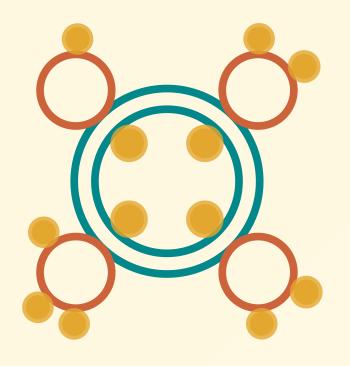
Collective

- All members are on the governing board
- Every member has equal governance power
- Every member handles some aspect of management
- Collective or flat management structures



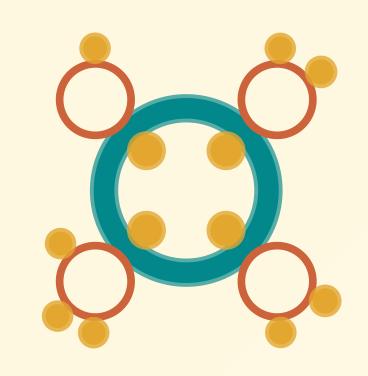
Sociocracy

- Governance is performed by circles or committees for specific topics
- Can include a governance circle
- Management is performed by circles
- Decisions are made via modified consensus



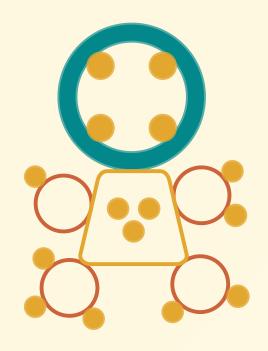
Elected Board with Shared Governance

- Members elect a board of directors
- Members retain a form of membershipwide governance
- Regular (monthly/quarterly/annual) member meetings
- Managed by empowered committees



Elected Board

- Members elect a board of directors
- Members ratify big decisions at member meetings
- CEO and managers accountable to membership
- Majority rule (i.e. Robert's Rules of Order)



Governance

Decision	Executive	Board of Directors	Worker- Owners	Management	Recommended places or people where you can provide input
Financial	_				
Create Annual Budget	D	R			Department head
Change Annual Budget > 7%	D	R			Department head
Out of Budget Borrowing > 15% of Equity	D	R			OED, Board member
Allocate Annual Class A Patronage Rebate		D			W/O Coordinator, Board member
Allocate Annual Class B Dividend	1	D			Investor Council, OED, Board Member
Personnel	22				
Set or Amend Personnel Policy		D			Personnel Committee, OED
Change Salary Max. to Min. Ratio	1	D	- 1		W/O Coordinator, Board rep
Define Compensation Structure	D	R			Department headm Board member
Define Compensation Philosophy		D			
Corporate Organization					
Amend Articles of Incorporation		D	D		W/O Meeting, Board Member
Amend Bylaws		D	D		W/O Meeting, Board Member
Elect Directors to the Board			D		W/O Meeting
Elect Chair of the Board of Directors		D			Board member
Hire Executive Director(s)		D	1		Board member
Elect Company Officers		D			Board member
Appoint Education Committee Chair	P 8		D		
Appoint Personnel Committee Chair		D			

Sample Decisions

- 1. Changing family leave policy
- 2. Changing retirement benefits
- 3. Admitting a new member

Report Back

What were your decisions?

Who makes those decisions?

How is power shared?

Questions and Answers

Community Connections

- Tech Workers Coalition
 <u>https://techworkerscoalition.org</u>
- US Federation of Worker Cooperatives (USFWC) <u>https://www.usworker.coop</u>
- Democracy at Work Institute (DAWI)
 https://institute.coop
- Network of Bay Area Worker Cooperatives (NoBAWC)
 https://nobawc.org

Thank you!

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Skill Building

- Democratic Management: A Practical Guide
 <u>Democracy at Work Institute</u> · <u>PDF</u>
- Co-op Structure and Decision Making
 <u>US Federation of Worker Cooperatives</u> · <u>PDF</u>
- Introduction to Sociocracy
 <u>Sociocracy for All · PDF</u>
- History of Cooperatives (Dr. Brett Fairbairn)
 YouTube · PDF

Workbook

- This Slide DeckPDF
- Membership and Trial Period
 Excel · Google Docs
- Governance Matrix
 Excel · Google Docs
- Operating Agreement
 Excel · Google Docs